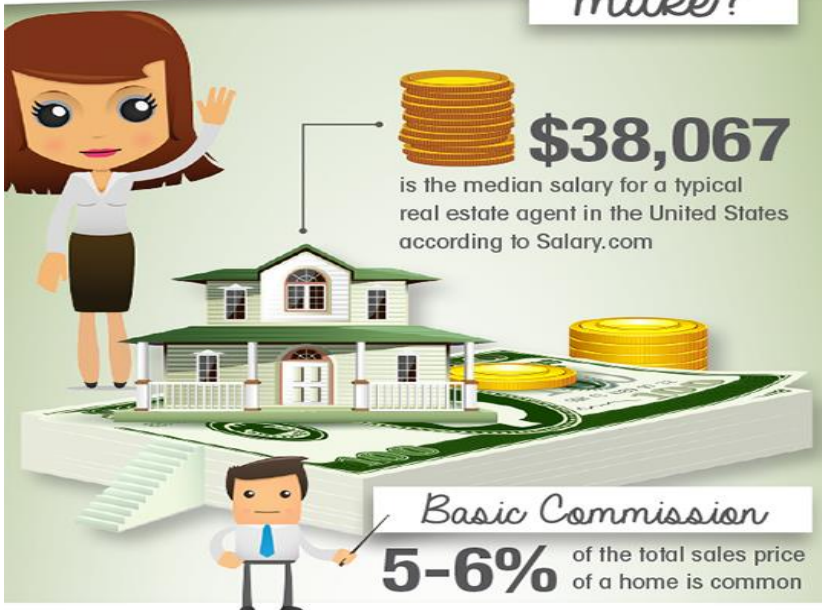


How Much Do Real Estate Agents really Make?

How much do **REAL ESTATE AGENTS** make?



Your real estate broker determines how you will be compensated – in most cases, you will split your commission with your broker by percentages. New agents who need more help and support from the broker may get a smaller percentage than more experienced agents who have a strong track record.



Commission Split

Let's look at an example:



Real estate agent expenses to consider include:

- Overhead** – office space, health insurance
- Transportation** – vehicle upkeep, gas
- Marketing materials** – signboards, flyers, pens
- Technology** – phone, computer, web presence
- Continuing education** – certifications, specialties
- Industry dues** – association and MLS fees

